



Buyer's Guide

Security Awareness Training & Simulated Phishing Platform

Buyer's Guide: Security Awareness Training & Simulated Phishing Platform

KnowBe4 is the world's largest integrated platform for security awareness training and simulated phishing. This guide explains everything that is included in the KnowBe4 platform.

Problem

Your employees are the weak link in your IT Security. Social engineering is the number one security threat to any organization. The alarming growth in sophisticated cyberattacks makes this problem only worse, as cybercriminals go for the low-hanging fruit: employees. Numerous reports and white papers show organizations are exposed to massive increases in the number of cyberattacks over the past five years.

Overview

KnowBe4 is the world's largest integrated Security Awareness Training and Simulated Phishing platform with over tens of thousands of customers. Based on Kevin Mitnick's 30+ year unique first-hand hacking experience, you now have a platform to better manage the urgent IT security problems of social engineering, spear phishing and ransomware attacks. KnowBe4 provides you with the world's largest library of security awareness training content; including interactive modules, videos, games, posters and newsletters.

With world-class, user-friendly new-school Security Awareness Training, KnowBe4 gives you self-service enrollment, and both pre-and post-training phishing security tests that show you the percentage of end-users that are Phish-prone. KnowBe4's highly effective, frequent, random Phishing Security Tests provide several remedial options in case an employee falls for a simulated phishing attack.

Our platform allows you to create a fully mature security awareness program.

"People are used to having a technology solution [but] social engineering bypasses all technologies, including firewalls. Technology is critical, but we have to look at people and processes.

Social engineering is a form of hacking that

– Kevin Mitnick

uses influence tactics."



You also have the option to complement these phishing emails with monthly "hints and tips" to increase end user security awareness related to a variety of social engineering tactics. Executives get the insight they need to maximize training ROI and track security compliance.

The platform is created "by admins for admins", designed with an intuitive navigation and easy UI that takes minimal time to deploy and manage. The infrastructure is highly scalable and can handle 100,000+ end users with ease. For organizations with their own LMS, training can be delivered in industry standard formats such as SCORM and AICC. Our system also includes support for single sign-on so that users do not have to log in multiple times, using Security Assertion Markup Language (SAML).

Prerequisites

No prerequisites are required other than normal end user level knowledge of email and operating an internet browser. End users need a PC with sound, however, the core training modules are fully subtitled to suit all environments in compliance with the Americans with Disabilities Act.

Who Should Attend

All employees in your organization who use a computer, email and internet, from the mail room to the board room.

Training Access Levels

We offer three Training Access Levels: I, II, and III depending on your subscription level. Because our library is constantly being updated, if you want to get a real-time view of all the great content, sign up to access the KnowBe4 ModStore Training Preview to see our full library!

To easily deliver this content library to customers, KnowBe4 has a 'Module Store'. As a customer, you can use the ModStore to search, browse, and preview content and—depending on subscription level -- move modules to your KnowBe4 account.

Training Modules

The KnowBe4 content library is constantly being updated with fresh new content. Content listed below are examples from the KnowBe4 ModStore by subscription level. For the most complete list of current training content, please sign up to access the KnowBe4 ModStore here: https://www.knowbe4.com/training-preview



Kevin Mitnick Security Awareness Training (45-min)

This fully interactive course takes you through three modules: Social Engineering Red Flags, Common Threats and Your Role*. Recognizing the tricks and techniques hackers are using against you and your organization is critical to staying safe. Join SparrOw (a hacker) and Kevin Mitnick (Chief Hacking Officer at KnowBe4) as they share their insider knowledge and take you behind the scenes to show you how the bad guys do what they do. Along the way, you'll become familiar with the signs of danger you should look for and the steps you can take to avoid becoming a victim of cybercrime. Additionally, you will practice your security awareness skills through a number of engaging scenarios. *Abridged for inclusion in the 45-minute course.

Kevin Mitnick Security Awareness Training (15-min)

This module is a condensed version of the full 45-minute training, often assigned to management. Recognizing the tricks and techniques hackers are using against you and your organization is critical to staying safe. Join SparrOw (a hacker) and Kevin Mitnick (Chief Hacking Officer at KnowBe4) as they share their insider knowledge and take you behind the scenes to show you how the bad guys do what they do. Along the way, you'll become familiar with the signs of danger you should look for and the steps you can take to avoid becoming a victim of cybercrime.

Common Threats, Part 1 - Miranda's Story

In this module you'll learn about strategies and techniques hackers use to trick people. We provide you with three real-world-based scenarios that show you how these common threats can take place. At the end of each scenario, Kevin Mitnick will take you behind the scenes and reveal exactly how each type of hack is accomplished.

Common Threats, Part 2 - Kyle's Story

We introduce you to Kyle Montgomery as he deals with three real-world-based scenarios: Ransomware, Spearphishing, and a Snapchat attack to show you how these common threats can take place. At the end of each scenario, Kevin Mitnick will take you behind the scenes and reveal exactly how each type of hack is accomplished.

PCI Compliance Simplified

This 15-minute module uses real examples of credit card fraud, and how to protect your organization against this by being PCI compliant. This course is for anyone that's responsible for handling credit cards in your organization and qualifies as Security Awareness Training. Especially owners, the CFO or Controller, managers and IT people in charge of credit card processing should take this course.

Ransomware

This fun and engaging course will show you what ransomware is, how it works, and how to steer clear of potential threats. You'll meet Sergeant Vasquez, head of our cyber security task force as he takes you through a line-up of the top attack vectors that bad guys use to hold your computer systems hostage until you pay the ransom.

Ransomware For Hospitals Training

Hospitals are currently targeted by cyber criminals, penetrating their networks and locking patient files with crypto-ransomware so that no data is accessible for any hospital worker. This short (7-minute) module gives anyone working in a hospital the basics of ransomware, email security and Red Flags they need to watch out for to help prevent very expensive attacks like this.

Criminal Justice Information Services Security Series

These four courses, Level 1 through Level 4 are designed to satisfy the FBI/CJIS requirements for training employees based on their access to protecting criminal justice information.

Privileged User Security Series

These four courses cover important aspects of privileged access, secure database administration, secure Windows administration, and secure Linux administration.

GLBA Compliance Course (for Financial Institutions only)

In this module, employees of financial institutions are stepped through the concepts of "Non-Public Personal Information", or NPPI with best practices for protecting customers' personal information, and the employee's role in ensuring protection of NPPI.

Handling Sensitive Information

This 15-minute module specializes in making sure your employees understand the importance of safely handling sensitive information, like Personally Identifiable Information (PII), Protected Health Information (PHI), Credit Card data (PCI DSS), Controlled Unclassified Information (CUI), including your organization's proprietary information.

Mobile Device Security

This 15-minute module specializes in making sure your employees understand the importance of Mobile Device Security. They will learn the risks of their exposure to mobile security threats so they are able to apply this knowledge in their day-to-day job.

Safe Web Browsing

In this fun, fully interactive course you will learn about interesting facts about the World Wide Web, how to avoid common dangers, and the "do's and "don'ts" of safe web browsing.

Social Engineering Red Flags

This totally interactive module shows you the seven areas of an email to pay attention to if you don't want to be hacked. Once you know where to look, it shows seven real-life examples, and you'll be asked to spot the red flags in each.

The Danger Zone

Welcome to the Danger Zone! Keep your organization safe by successfully answering questions and preventing a hacker from reaching an unlocked workstation. This gamified assessment is designed as a post-training activity, meant to be taken after completing the 2020 Your Role, 2020 Social Engineering Red Flags, and 2020 Common Threats modules.

Your Role, Internet Security and You

Today's threats are sleek, sophisticated, and very slippery. They can slide right through your organization's antivirus software and spam filters and go straight to your inbox. This course takes you on a tour of the threat landscape and shows you some of the common ways the bad guys try to trick you.

Credit Card Security (Part 1)
Credit Card Security (Part 2)
Danger Zone Exercise
Don't Be Dave
Email Spoofing
Handling Sensitive Information Securely (Part 1)
Handling Sensitive Information Securely (Part 2)

Ransomware
Safe Web Browsing
Social Engineering
Social Media Best Practices
Strong Passwords
USB Attack

Executive Series Micro-modules

CEO Fraud
Decision-Maker Email Threats
Mobile Device Security
Ransomware and Bitcoin
Remote and Travel WiFi Dangers

Safe Web Browsing With Corporate Devices Secure Destruction of Sensitive Information Securely Working From Home Social Engineering the Executive Social Media Precautions for Executives

Captain Awareness Video Series

Be a Human Firewall **Conquer Internet Safety for Kids Securing Your Mobile Devices** Triumph over the Reuse of Passwords **Understanding GDPR Securely Working from Home Be Vigilant with USB Drives Outwit Dumpster Divers Travel Securely Handling Printouts Understanding Data Breaches** Safeguard Social Media **Protect Your Web Browser Guardians of Sensitive Information** Vanguish Malicious Attachments **Outwit Social Engineering Conquer Open WiFi Foil Phishing**

KnowBe4 Video Modules

Kevin Mitnick - Two-Factor Authentication Attack KnowBe4 Pretexting - Fake IT "Password Break-In" KnowBe4 Pretexting - Tech Support "Social Engineering" KnowBe4 Pretexting - Two-Factor Authentication Attack KnowBe4 Pretexting - A Fake IT Attack SIM Swapping - Call Center SIM Swapping - Mobile End Users SIM Swapping - Mobile Retail Locations



Data Collection
Data Collection Quiz
C-Level Phishing
Finance Sector Phishing
Lei Geral de Proteção de Dados

Phishing: Why Should We Care Phishing, The Major Cause of Information Leakage Relationship Trust The Threat May Be Closer Than You Think **Cyber Security Awareness Interactive Training Modules**

Call Center & Help Desk Awareness Computer Security & Data Protection

Data Classification

Developing an Incident Response Plan

Empowering Your Employees for Better Security

Executive Awareness Leadership How to be a Human Firewall Identity Theft and Data Breaches

Insider Threats for Executives and Managers

Malware

Mobile Security Basics Non-technical Security Basics

OWASP Top 10

PCI DSS Retail Store Experience

Password Security

Phishing Andrew's Inbox Phishing Fundamentals

Privacy Basics Ransomware

Restricted Privileged Access Secure Online Behavior

Social Engineering & Phishing for Executives

Social Engineering Basics

Security Awareness Fundamentals

Security Awareness Fundamentals for New Hires

Understanding and Mitigating Security Risks for Executives

Understanding and Protecting PII Workforce Safety & Security Awareness

Workplace Violence and Safety

Cyber Security Awareness Compliance Modules

FERC/NERC for End Users

FERC/NERC for Managers and Executives

FERPA (Education)

FFIEC (Financial Compliance)

GLBA (Finance) HIPAA (Healthcare)

PCI-DSS (Retail Compliance)

Sarbanes-Oxley (Accounting)

100+ Cyber Security Newsletters and **Security Docs**

10+ Cyber Security Awareness Games

150+ Cyber Security Awareness Posters & Artwork

Cyber Security Awareness Videos (2-5 mins)

10 ways to avoid phishing scams

10 ways to keep PII private

10 ways to stay safe on social media

A Day of Bad Passwords

Backup

Being a Human Firewall

Beyond Phishing

Catching malware

Cyber Crime Starts with You

Dangers of USBs

Data Breach Overview

Data Breaches and You

Data Classification Overview

Data Loss and Insiders

Definition of Social Engineering

Dumpster Diving

Email Spoofing

Executives Mitigating Insider Threats

Hide your passwords

Incident Response 101

Introduction to Ransomware

Introduction to the cloud

Is Free Wifi Really Free

Jasper the Disaster in Travel Security Awareness

Jasper the Disaster in Workplace Physical Security

Jasper the Disaster in Workplace Policy

Low-Tech Hacks to Steal Your ID

Mouse Overs

NIST Password Guidelines

Non-Technical Security Skills

Non-Technical and Physical security tips and tricks

PII and Compliance

Phishing Contest Winner

Phishing From Facebook

Phishing From Netflix

Phishing From Your Bank

Phishing in Action

Pretexting: (Fake Fraud Protection)

Pretexting: (Fake Help Desk)

Pretexting: Fake Employee to Help Desk

Pretexting: Fake Executive to I.T.

Pretexting: From Fake Credit Card Company

Pretexting: From Fake I.T. Privacy Vs. Security

Protecting Data

Road Warriors

Safe Surfing 1: HTTP vs HTTPS & Online Authentication

Security Myths Busted

Social Media

Social Media Data Mining

Social Networking Do's and Don'ts

The CIA Triad

The Domains Triad

The Human Firewall's Top Concerns in All Three Domains

The Many Lives Triad The Many Lives of PII

Understanding Encryption

Welcome to Security Awareness Training

Welcome to Security Awareness Training - Animated

What Are APTs

What Does a Social Engineer Look Like?

What is I.D. Theft

What is PII?

Why Executives Need Awareness Training

Why Security Awareness?

Your Security Awareness Journey

Popcorn Training Modules

Something Phishy Series Videos & Quiz (Animated)

Something Phishy Series Introduction Breaking the Barrier Cloudy With A Chance of Phish Dicey Devicey Freaky Leaky Mobile Mayhem Pass The Password Phishious Malicious Social Media Fever

Cyber Heroes Series Videos & Quiz (Live Action)

Cyber Heroes Introduction
Breaking the Barrier
CEO Scams
Cloudy with a Chance of Phish
Dicey Devicey
Don't Take the Bait
Freaky Leaky
Internet Threats
Mobile Mayhem
Pass the Password
Passwords
Social Media Fever

Privacy Series Videos and Quiz (Live Action)

General Data Protection Regulation (GDPR) - User Rights Privacy Principles - Handling Personal Information at Work Identity Theft - Protect Your Personal Information Personal Information - Currency of the 21st Century Protecting Personal Information - Security & Safeguards

Standups 4 Security Series: (Live Action)

Cybercrime Promo A Goliath Hack Behind the Scam with Loyiso Madinga Open Secrets - A Password Exhibition Spearphishing - Catching the Big Phish Don't Trust Anybody - CEO Scam Social Media Oversharing The Dark Web Pop-up

Security Moment Short Clip Videos & Quiz (Motion Graphic)

Hacking Emotions
Privileged User Access Management
Ransomware
Social Engineering 101
Spot the Bad Attachment
Spot the Bad Link
The Big Phish

Building Secure Software Series

Ep 1 - Very Early and Often
Ep 2 - Leverage Security Frameworks and Libraries
Ep 3 - Secure Database Access

Secure Coding 6 Module Course for Developers Video & Quiz (Animated & Motion Graphic)

Secure Transactions and Secure Deployments
Authentication and Authorization
Data Security
Injection Attacks and How to Avoid Them
Introduction to Web Application Security
Secure Session Management

Compliance Series (Animated)

Acceptable Use Policy
Business Continuity Management
Conflict of Interest Policy
Consumer Protection Act (RSA)
PCI DSS for Corporate Office
PCI DSS for Merchants
PCI DSS for Retail Stores
SupaPopi (RSA)
Treating Customers Fairly (RSA)

Cyber Essentials Series

Information Security 101 Cryptocoin Security Cyberbullying

85 Popcorn Training Reinforcement Posters and Security Docs



Anti-Trust 1 - Basic Regulations & Risks

Anti-Trust 2 - Industry Events

Basic Rules of Secure Communication

Bluetooth & WiFi

Business Partner Compliance

CEO Fraud - Fake President

Clean Desk Policy

Cloud Services

Code of Conduct

Compliance Checklist

Compliance Management System

Conflict of Interest

Corruption

Crisis Management

Data Protection

Disinformation

EU GDPR

Export Control

Fairness & Respect in the Workplace

Gifts, Hospitality & Anti-Bribery

IT Security in the Workplace

Identity Theft

Industrial Espionage

Information Classification

Information Security @ Mobile Devices Information Security @ Remote Workplaces

Information Security @ Social Media

Insider Threat

Internal Investigations

Know-How Security

Microphone, Camera & Selfies

Money Laundering

Payment Fraud

Phishing Attacks on Companies

Phone Scam

Price Rigging

Proxy Servers & Data Privacy Ransomware Micro-module

Secure Passwords

Security-Oriented Personnel Selection

Sexual Harassment

Social Engineering Micro-module

Social Media Guidelines

Threat Management

Travel Security

USB Attacks

Visitor Management

Whistleblower



California Health Privacy Canadian Anti-Spam Legislation (CASL) Data Breach Data Disposal Data Retention Encryption FERPA (K-12)
General Data Protection Regulation (GDPR)
Global Privacy and Data Protection
Secure Workspaces Game
The Privacy Act

Avoiding Antitrust Violations
Avoiding Conflicts of Interest
Avoiding Insider Trading Risk
Back Injury Prevention
California Workplace Harassment Prevention for Employees
California Workplace Harassment Prevention for Managers
Connecticut Sexual Harassment for Managers
Controlling Workplace Exposure to Bloodborne Pathogens
Delaware Sexual Harassment for Employees
Delaware Sexual Harassment for Managers
Disability Discrimination and Accommodation
Employee Privacy: Balancing a Manager's Right to Know
ErgoNet: A Training Guide for Healthy Office Workers

Ethics and Code of Conduct
FCPA Anti-Corruption and Bribery
Global Anti-Corruption
Maine Sexual Harassment for Employees
Maine Sexual Harassment for Managers
New York Preventing Sexual Harassment for Employees
New York Preventing Sexual Harassment for Managers
Personal Protective Equipment: A General Awareness
Preventing Unlawful Retaliation in the Workplace
Slip, Trip, and Fall Prevention
Understanding the Family and Medical Leave Act
Valuing Diversity for Managers



Twist & Shout Video Modules

Also included in Training Access Level III (Diamond)

Restricted Intelligence Series -Season 1

Episode 1:The Test (passwords and passes)

Episode 2: Browsing (safe surfing)

Episode 3: A Cry for Help (email hacking and phishing)

Episode 4: The Journey (portable storage devices)

Episode 5: The Leak (beware what you share

Episode 6: The Lesson (mobile devices)

Restricted Intelligence Privacy Edition -Season 2

Episode 1: Nothing To Do With Me (What Is PI?)

Episode 2: Nobody Reads That Stuff (Privacy by Design)

Episode 3: Once More Unto the Breach (Retention &

Disposal)

Episode 4: The Heart of the Matter (Purpose &

Minimisation)

Episode 5: Mr. Cellophane (Transparency)

Episode 6: Partners (Third Party Partners)

Bonus - GDPR Intro (GDPR is Coming)

The Inside Man Series -Season 1

Episode 1: The New Guy (Social Engineering)

Episode 2: Social Hour (Social Media)

Episode 3: On Our Side (Phishing Attacks)

Episode 4: Surprise (Document Disposal)

Episode 5: Takeaways (Clear Desktop Policy)

Episode 6: Masquerade (Cloud Services)

Episode 7: Buying Time (Passwords)

Episode 8: Taken (Ransomware)

Episode 9: Where The Wild Things Are (Travel)

Episode 10: Keep Your Friends Close (App security and

permissions)

Episode 11: The Sound Of Trumpets (External Devices)

Episode 12: Checkmate (Insider Threats)

40 Twist & Shout Reinforcement Posters and Promotional Graphics



Canadian Private Sector Privacy

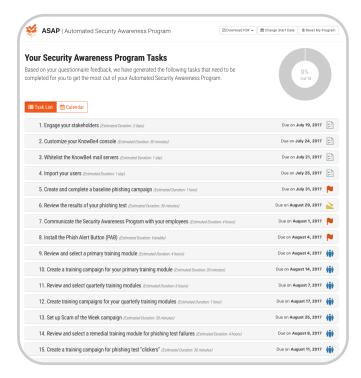
Automated Security Awareness Program (ASAP)

Many IT pros don't exactly know where to start when it comes to creating a security awareness program that will work for their organization.

We've taken away all the guesswork with our Automated Security Awareness Program builder (ASAP). ASAP is a revolutionary new tool for IT professionals, which builds a customized Security Awareness Program for your organization that will show you the steps needed to create a fully mature training program in just a few minutes!

The process of creating the program is simple enough, answer between 15-25 questions about your goals and organization, and a program will be scheduled for you automatically. The program tasks will be based on best-practices on how to achieve your security awareness goals.





The program is complete with actionable tasks, helpful tips, courseware suggestions and a management calendar. Your custom program can then be fully managed from within the KnowBe4 console. You also have the ability to export the full program as a detailed or executive summary version in PDF format, use it for compliance requirements, and reporting to management.

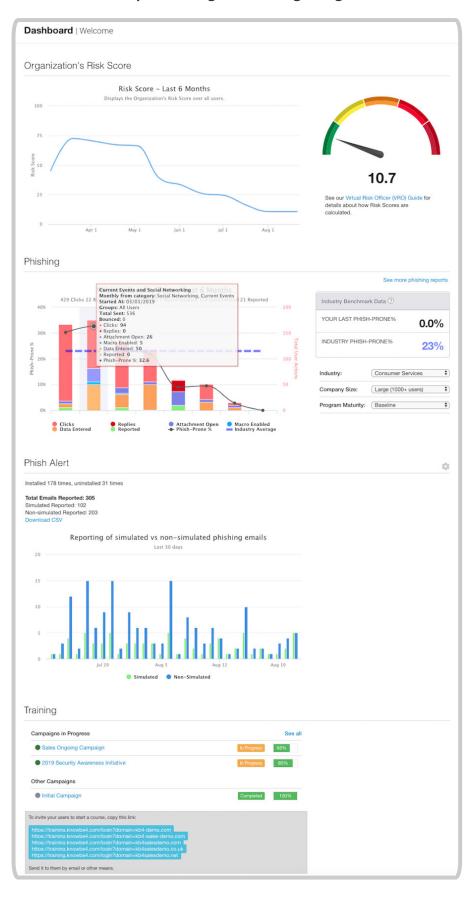


You have an easy calendar view to plan and deploy your security awareness program.

Dashboard

Our Phishing and Training Dashboard allows you to see how your end users are doing at-a-glance and in comparison to your peers across industries with **Industry Benchmarking**.

Sample Phishing and Training At-a-glance



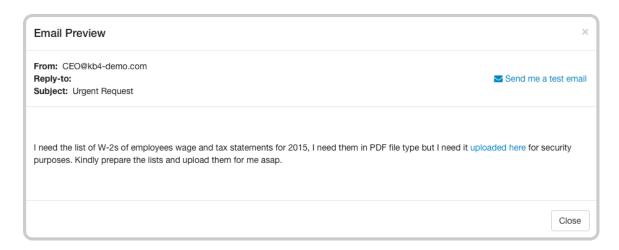
Simulated Phishing

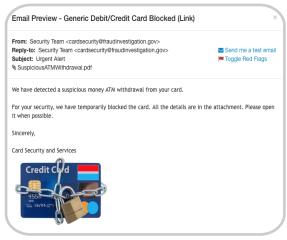
Phishing Platform

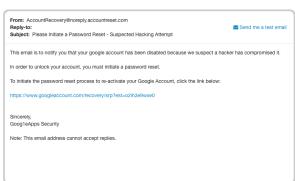
You have the ability to schedule and send an unlimited number of Simulated Phishing Security Tests (PSTs) to your users during the subscription period.

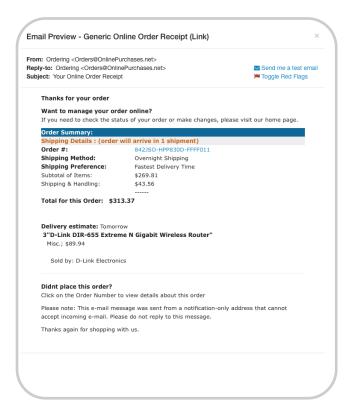
Our extensive library of templates allows you to use the platform for "turnkey phishing". You can be up and running in less than 30 minutes. Our library of templates includes emails in the following categories: Banking, Social Media, IT, Government, Online Services, Current Events, Healthcare, and many more. There is a community section where you can swap templates with thousands of other KnowBe4 customers.

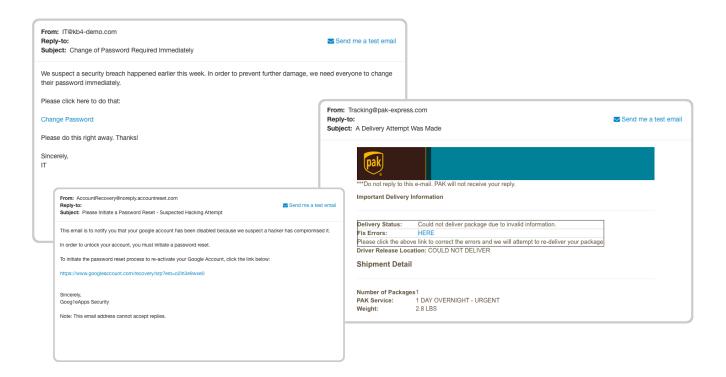
Samples of System Phishing Templates







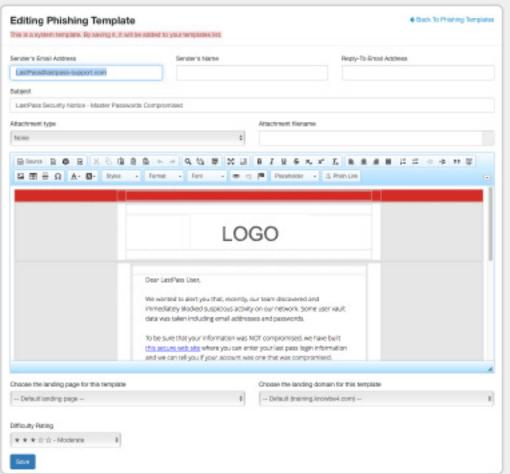




Phishing Template Customization

You also have the ability to customize any system template as well as include simulated attachments and macros.

Sample of Creating Custom Phishing Templates



Sample Landing Pages

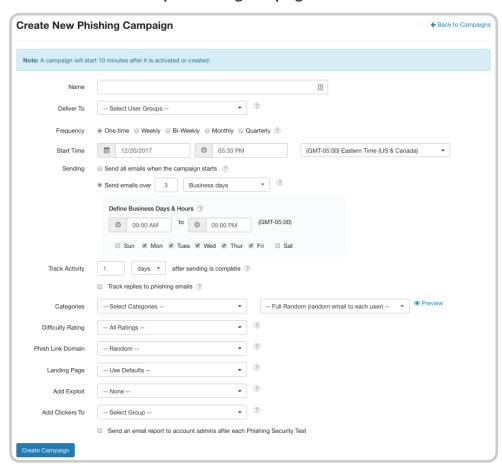




Scheduling Phishing Security Test

Scheduling a Phishing Security Test is incredibly easy; everything is designed to mimic real-world phishing attacks.

Sample Phishing Campaign Creation



Phish Alert Button

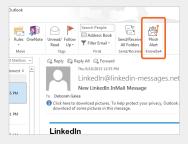
Employees Report Phishing Attacks With One Click

KnowBe4's Phish Alert add-in button gives your users a safe way to forward email threats to the security team for analysis and deletes the email from the user's inbox to prevent future exposure. All with just one click!

- When the user clicks the Phish Alert button on a simulated Phishing Security Test, this user's correct action is reported.
- When the user clicks the Phish Alert button on a non-simulated phishing email, the email will be directly forwarded to your Incident Response team.
- Has fully customizable button text and user dialog boxes.
- Clients supported: Outlook 2010, 2013, 2016 & Outlook for Office 365, Exchange 2013 & 2016, Outlook on the web (Outlook.com), the Outlook Mobile App (iOS and Android), Chrome 54 and later (Linux, OS X, and Windows)

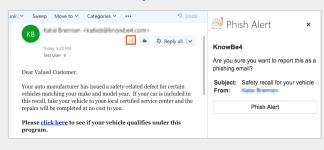
Outlook Toolbar

Adds a Phish Alert button for your users



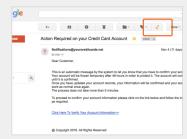
Office 365 Add-in Pane

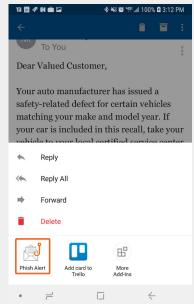
Adds a Phish Alert button for your users



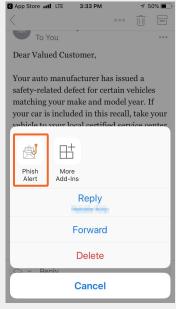
Gmail Extension

Adds a Phish Alert button for your users





Outlook Mobile (Android)

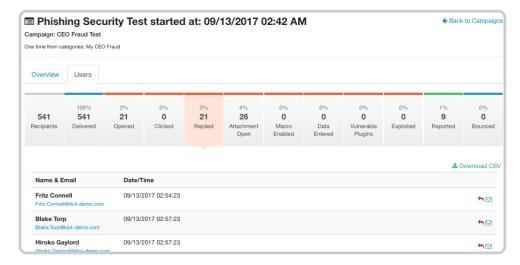


Outlook Mobile (iOS)

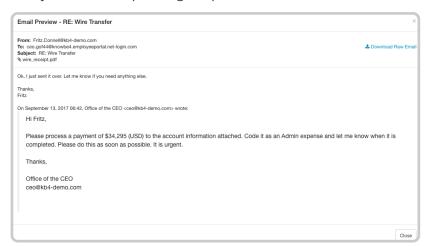
Advanced Phishing Features

Phishing Reply Tracking

KnowBe4's Phishing Reply Tracking allows you to track if a user replies to a simulated phishing email and can also capture the information in the reply for review within the KnowBe4 administrative console.



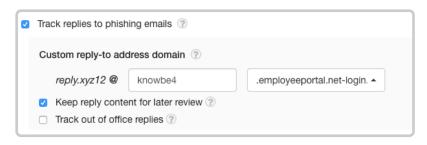
We have created a new category of system phishing templates called "Reply-To Online" which are specifically designed to test whether users will interact with "the bad guys" on the other end. However, the Phishing Reply Tracking also works with any of our 2000+ phishing templates.



Phishing Reply Tracking is simple to use, it's on by default for new phishing campaigns via the "Track replies to phishing emails" option.

Additional options for this feature include:

- Store the reply-to content, this is on by default, but may be disabled.
- Customizable reply-to address sub-domain, making the reply-to address look similar to your actual domain.
- Track out of office replies to find out if your users are including company directories and other information with their OOO messages.

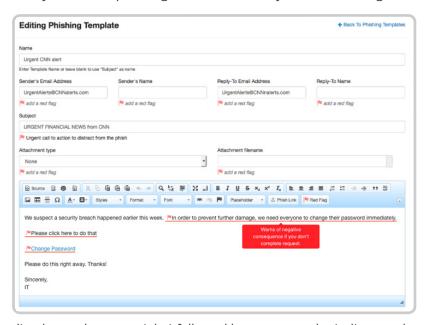


Social Engineering Indicators (SEI)

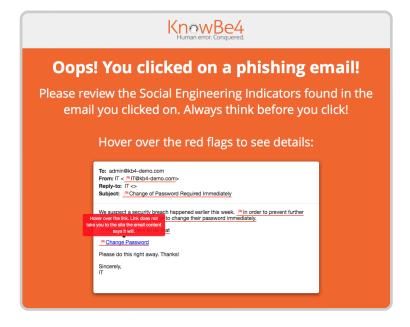
Patented technology that turns every simulated phishing email into a tool IT can use to instantly train employees. When a user clicks on any of the 2000+ KnowBe4 simulated phishing emails, they are routed to a landing page that includes a dynamic copy of that phishing email showing all the red flags.



You can also customize any simulated phishing email and create your own red flags.



Users can then immediately see the potential pitfalls and learn to spot the indicators they missed in the future.



USB Drive Test™

Allows you to test your user's reactions to unknown USBs, on average 45% of users will plug in USBs they find!

You can easily create your USB Drive Test from the KnowBe4 admin console and download special "beaconized" Microsoft Office files. You can also rename these files to entice employees to open them. Then place the files onto any USB drive, which you can then drop at an on-site high traffic area.

If an employee picks up the USB drive, plugs it in their workstation, and opens the file, it will "call home" and report the fail as well as information such as access time and IP address. Should a user also enable the macros in the file, then additional data such as username and computer name is also tracked and made available in the admin console.

GEO-location

See where your simulated phishing attack failures are on a map, with drilldown capability and CSV-export options.



AIDA: Artificial Intelligence Driven Agent (Beta)

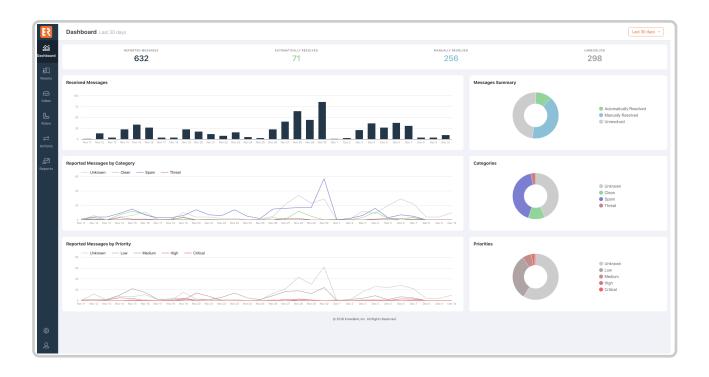
AIDA uses artificial intelligence to dynamically create integrated campaigns that send emails, text and voicemail to an employee, simulating a multi-vector social engineering attack. It attempts to have the employee either click on a phishing link, tap on a link in a text message, or respond to a voice mail – any of which could compromise your network. In short, AIDA uses Artificial Intelligence to inoculate your employees against social engineering and allows you to simulate a multi-faceted social engineering attack using email, phone, and SMS messaging. (Available for U.S. and Canada)

PhishER: Identify and respond to email threats faster

Whether or not you step employees through security awareness training doesn't change the fact that your users are likely already reporting potentially dangerous emails in some fashion within your organization. The increase of this email traffic ... can present a new problem! How do you best manage your user-reported messages?

With the firehose of spam and malicious email that attack your network, some 10-15% of these make it past your filters. With only approximately 1 in 10 user-reported emails being verified as actually malicious, how do you not only handle the real phishing attacks and email threats —and just as importantly— effectively manage the other 90% of user-reported messages accurately and efficiently? PhishER.

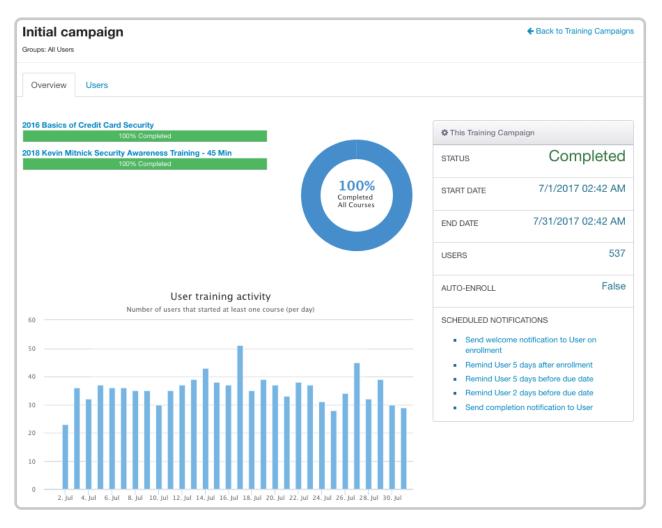
PhishER is a critical element to help your IR teams work together to mitigate the phishing threat and is suited is for any organization that wants to automatically prioritize and manage potentially malicious messages—accurately and fast! PhishER is available as a stand-alone product or as an add-on option for KnowBe4 customers currently using the KnowBe4 Phish Alert button.

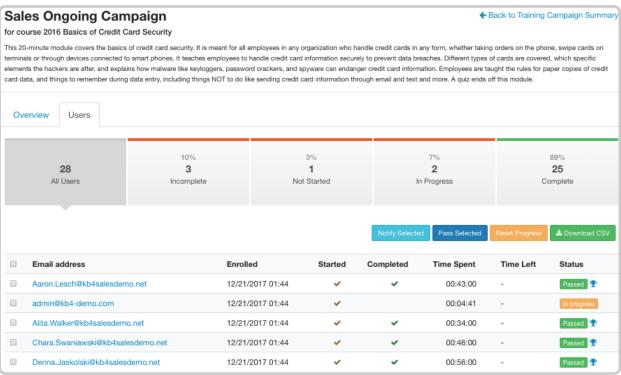


Training Campaigns

Training Campaigns

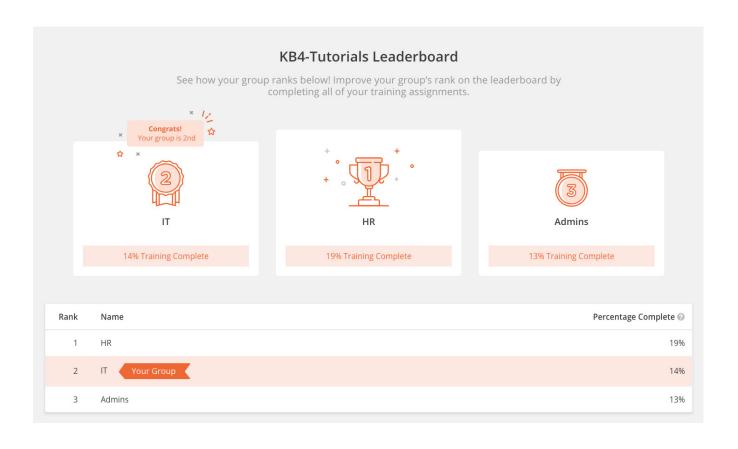
Allows you to fully automate the roll out of your training, including scheduled automated reminder emails for all of your end users.

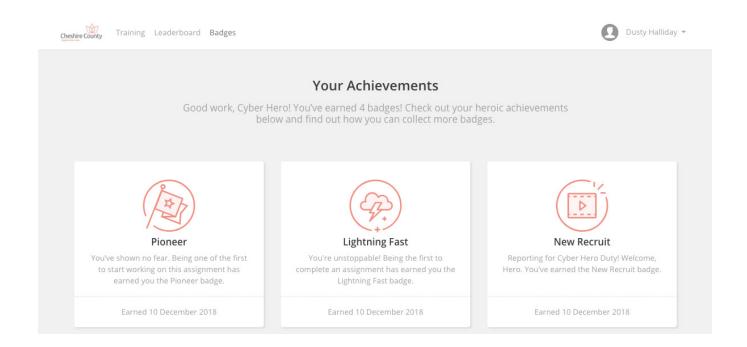




Engaging, interactive Browser-based Training

KnowBe4's new learner experience offers optional gamification, in the form of leaderboards and badges, so your users will be incentivized and motivated to take their assigned training.



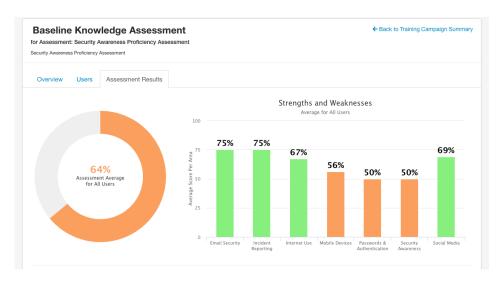


Assessments

Find out where your users are regarding both security knowledge and security culture to help establish baseline security metrics you can improve over time. KnowBe4's new Assessments help you identify users that have a higher proficiency in security in not only knowing the right thing to do but also actually doing the right thing as part of the security culture you're trying to achieve in your organization.

Security Awareness Proficiency Assessment (SAPA)

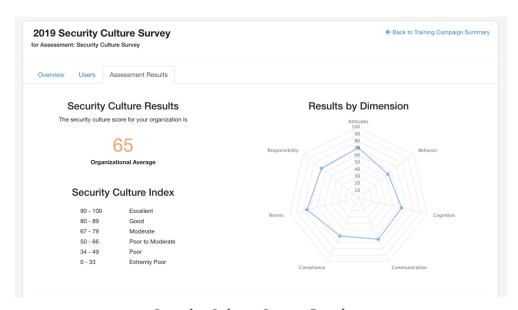
SAPA is a skills-based assessment designed to help your organization determine your security awareness training needs by identifying gaps in individual users' knowledge as well as recommended learning improvements.



Security Awareness Proficiency Assessment Results

Security Culture Survey (SCS)

The Security Culture Survey measures the sentiments of your users towards security in your organization – the psychological and social aspects that drive social behavior. The SCS leverages the CLTRe Security Culture Framework and research-driven measurement platform acquired by KnowBe4 earlier this year. The SCS shows you the overall effectiveness of your security culture program and how your security culture improves over time.



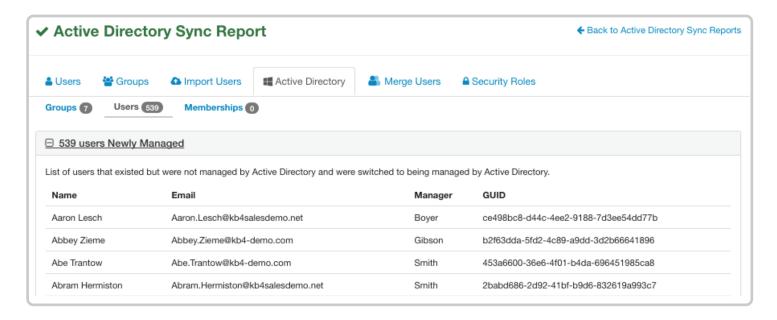
Security Culture Survey Results

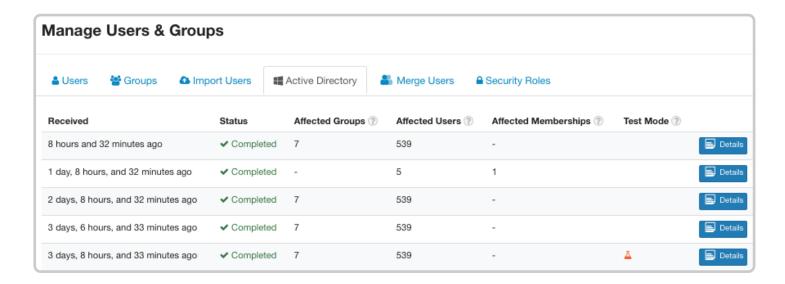
Both SAPA and SCS are strongly based in assessment science and allow you to measure the security knowledge and proficiency of your users and measure your organization's overall security culture posture.

User Management

Active Directory Integration

KnowBe4's Active Directory Integration allows you to easily upload user data and saves you time by eliminating the need to manually manage user changes. Once the ADI is configured, users will be added, changed and archived in sync with changes made within AD automatically. You can also upload users with CSV files. If you use Microsoft Azure AD you can enable automatic user provisioning for the addition and removal of users via KnowBe4's Active Directory Integration.





Smart Groups

Put phishing, training and reporting on autopilot with Smart Groups

Automate the path your employees take to smarter security decisions. With the powerful Smart Groups feature, you can use each employees' behavior and user attributes to tailor phishing campaigns, training assignments, remedial learning and reporting.

You can create "set-it-and-forget-it" phishing and training campaigns so you can instantly respond to any phishing clicks with remedial training or have new employees automatically notified of onboarding training, and much more. Choose from five key criteria types per Smart Group then add your triggers, conditions, and actions to send the right phishing emails or training to the right employee at the right time.

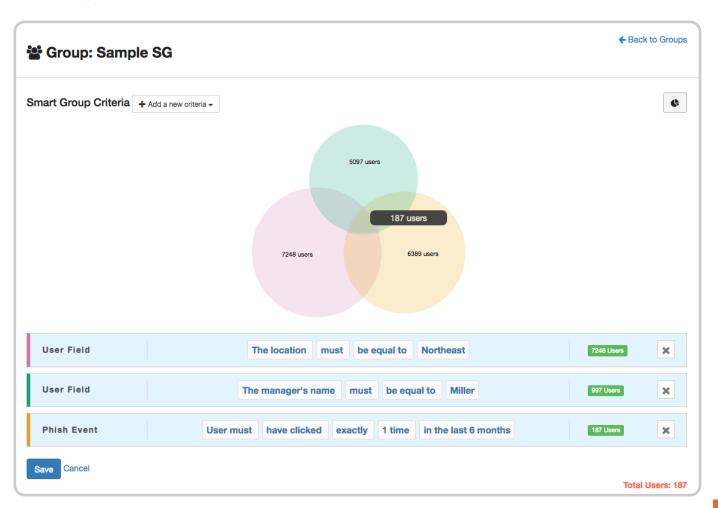
Best of all, you have the ability to filter and pull reports based on the different criteria used in your Smart Group rules. For example, you may want to filter specific "Phish Event" criteria and create a report showing which users may or may not be improving as a result of the phishing tests you have conducted, enabling you to assign remedial training campaigns or advanced phishing tests for this Smart Group.

Easily see and customize your workflows

Create sophisticated, targeted workflows without the headache, and make sure every employee is a strong building block of your human firewall. You can see the intersection of the criteria you specify—whether you're building simple phishing clickers remedial training workflow or complex, multi-criteria location, behavior and timing-based workflow. Use advanced segmentation logic to determine exactly who gets enrolled and un-enrolled in your workflows and when.

Put time back into your day with powerful task automation

You can use workflows to set up remedial training and auto-enroll new employees into training. You can easily create time-based training re-enrollment, send phishing emails, manage your data, create custom reports, and more. The possibilities are endless!



Security Roles

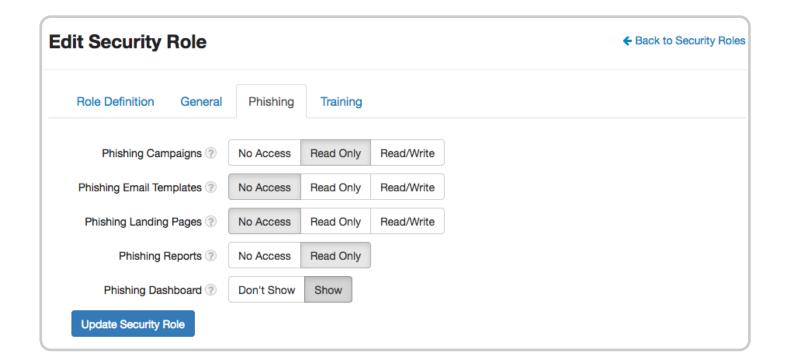
KnowBe4's Security Roles feature can be used to assign granular access throughout the KnowBe4 console. Each Security Role is completely customizable to allow for the creation of the exact roles needed by your organization.

Because the roles are not simply a set of predefined permissions it is possible to create the exact permission model that fits your needs. Below are some common scenarios where Security Roles will allow the console administrator to give users access to only the portions of the KnowBe4 console that are needed to obtain their results:

- Auditors that need to review training history
- HR departments that want to see individual user results
- Training groups that want to review training content prior to deployment

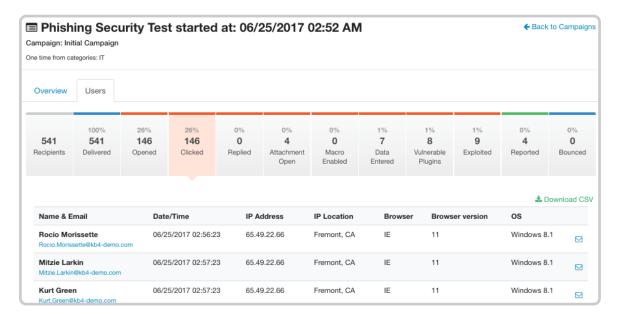
Here are a few examples of access controls that can be set:

- Review (but don't touch!) results of phishing tests
- Management of Users and Groups
- Create new Phishing Security Campaigns
- Review of training content available in the ModStore

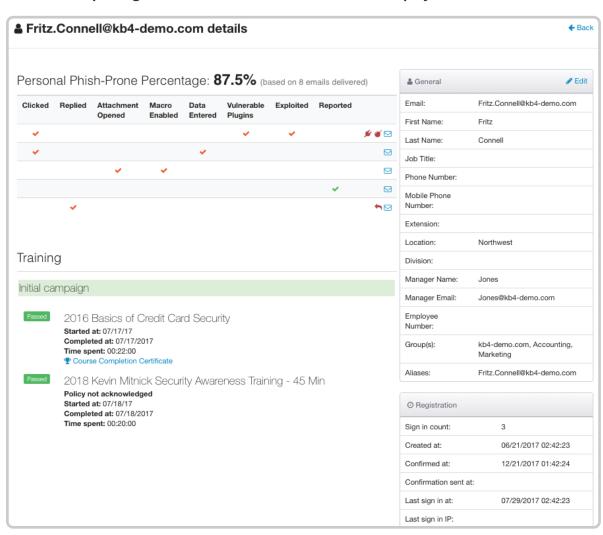


Reporting

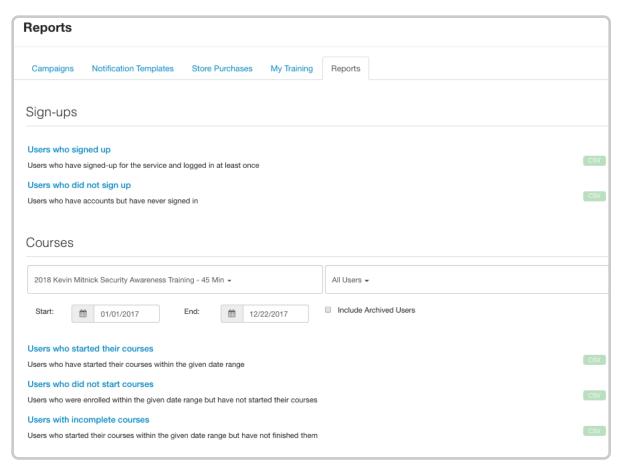
Ability to Download all Clickers Over all Campaigns as an Easy to Sort CSV File



Reporting Per User is Also Available for Annual Employee Evaluations





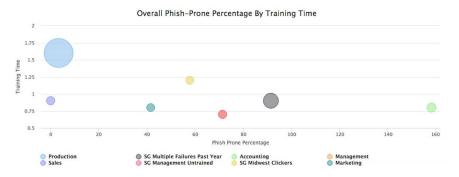


Access a Collection of 60+ Built-in Advanced Reports that Provide Holistic View of Over Time

Executive and enterprise-level reporting gives visibility into your entire organization's security awareness performance with insights into correlated training and phishing simulation data over any specified period of time. Leverage Reporting APIs to create your own customized reports to integrate with other BI systems. If you manage multiple KnowBe4 accounts, Roll-up Reporting makes it easy to select reports and compare results in aggregate across accounts or multi-location offices.

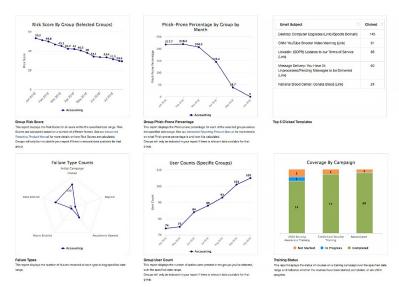
Phish-Prone™ Percentage (PPP) By Training Time

This report shows your organization's PPP for groups relative to the amount of time spent training.



Group Report Card

This report includes Risk Score, Phish-prone Percentage (PPP), Failure Types, Group Size, Top 5 failed templates and Training Status for the specified group over the past 6 months (or other time period).



Identify Risk at User, Group, and Organizational Level with Virtual Risk Officer™

The innovative Virtual Risk Officer functionality helps you identify risk and enables you to make data-driven decisions when it comes to your security awareness plan.



Key Features

Automated Security Awareness Program (ASAP): Allows you to create a customized Security Awareness Program for your organization that will help you to implement all the steps needed to create a fully mature training program in just a few minutes!

Custom Phishing Templates: The ability to create custom phishing email templates from scratch or by changing our existing templates to send to your users. You can now go even further and customize scenarios based on public and/or personal information, creating targeted spear phishing campaigns, which replace fields with personalized data.

Custom Phish Domains: Phish Domain is the name we've given to the URL that populates in the lower left hand corner of your screen when you hover your mouse over a link in a suspicious email. We have a variety of different phish domains you can select from so the URL that populates is always changing, keeping your end users on their toes.

Simulated Attachments: These customized phishing templates can also include simulated attachments in the following formats: Word, Excel, PowerPoint and zip, and they can have macros in them (also zipped versions of these files).

Custom Landing Pages: Each phishing email template can also have its own custom landing page, which allows for point of failure education and landing pages that specifically phish for sensitive information.

Anti-Prairie Dog: : KnowBe4's unique "anti-prairie dog" feature allows you to send random phishing templates at random times throughout a Phishing Campaign, mimicking real life phishing attacks preventing employees from giving each other notice of a phishing test.

Phish Alert Button: Employees now have a safe way to forward email threats to the security team for analysis and have the email deleted from the user's inbox to prevent future exposure. All with just one click.

Phishing Reply Tracking: Allows you to track if a user replies to a simulated phishing email and can capture the information sent in the reply.

Social Engineering Indicators: Patented technology, turns every simulated phishing email into a tool IT can use to dynamically train employees by instantly showing them the hidden red flags they missed within that email.

Security Awareness Training: The world's largest library of security awareness training content; including interactive modules, videos, games, posters, and newsletters with the Diamond level subscription.

Training Campaigns: Within the admin console you can quickly create ongoing or time-limited campaigns, select training module by user groups, auto-enroll new users, and automate "nudge" emails to your users who have not completed training.

Assessments: Assessments help you gauge the security awareness proficiency of your users and measure your organization's overall security culture posture. These two science-based assessments help you tailor training to address proficiency gaps and weaknesses, as well as monitor the impact your security awareness training program has on improving your users' knowledge and sentiment to security awareness over time.

Smart Groups: Allows you to use each employees' behavior and user attributes to tailor and automate your phishing campaigns, training assignments, remedial learning and reporting.

Advanced Reporting: Gives you a collection of 60+ built-in reports with insights that provide a holistic view of your entire organization over time, and dramatically expands instant detailed reporting on a host of key awareness training indicators. Additionally, you can leverage Reporting APIs to obtain data from your KnowBe4 console to create your own customized reports to integrate with other BI systems.

Virtual Risk Officer: The new innovative Virtual Risk Officer (VRO) functionality helps you identify risk at the user, group and organizational level and enables you to make data-driven decisions when it comes to your security awareness plan.

USB Drive Test: Allows you to test your user's reactions to unknown USBs they find.

Active Directory Integration: Allows you to easily upload user data and saves you time by eliminating the need to manually manage user changes.

Security Roles: Allows you to define the level of access and administrative ability that you'd like specific user groups to have. This feature helps you follow the principle of least privilege in your KnowBe4 console, ensuring that the various areas of your KnowBe4 account are only accessible to those who need them.

User Event API: Enables you to send custom security-related user events from third party security platforms or any data source and push to your KnowBe4 Console. Add these events to your users' timelines, choose to use these events to augment your users' risk scores to help you tailor specific content for additional phishing or training campaigns.

AIDA™ Artificial Intelligence-driven Agent: Uses artificial intelligence to inoculate your users against various attack vectors of social engineering. AIDA quickly and easily allows you to simulate a multi-faceted social engineering attack, which will prompt your users to click on a phishing link, tap on a link in a text message, or respond to a voicemail--any of which could compromise your network. You will be able to see exactly who falls for your test and who is leaving your organization vulnerable.

Subscription Levels

Our SaaS subscription is priced per seat, per year. We offer Silver, Gold, Platinum or Diamond levels to meet your organization's needs.

Features	Silver	Gold	Platinum	MOST POPULAR Diamond
Unlimited Phishing Security Tests	Jiivei 🗸	₩	✓ ·	Jamona
Automated Security Awareness Program (ASAP)				
Security 'Hints & Tips'				
Training Access Level I				V
Automated Training Campaigns				
Brandable Content				
Assessments				
Phish Alert Button		V	<u> </u>	<u> </u>
Phishing Reply Tracking				
Active Directory Integration (ADI)			<u> </u>	
Industry Benchmarking	V		V	
Virtual Risk Officer™	V	V	✓	V
Advanced Reporting	V	·	V	<u> </u>
Training Access Level II		V	✓	V
Monthly Email Exposure Check		V	V	V
Vishing Security Test		V	✓	V
Smart Groups			V	V
Reporting APIs			✓	V
User Event API			V	V
Security Roles			V _	V
Social Engineering Indicators (SEI)			V _	V
USB Drive Test			V _	V
Priority Level Support			V _	V
Training Access Level III				V
- AIDA™ Artificial Intelligence-driven Agent BETA				> > > > > > > > > > > > > > > > > > >
PhishER™ - Optional Add-on		✓	V	V

Silver Level: Training Access Level I includes the Kevin Mitnick Security Awareness Training in the full 45-minute module and the executive 15-minute version. Also includes unlimited Simulated Phishing Tests, Assessments, and Enterprise-strength Reporting for the length of your subscription.

Gold Level: Includes all Silver level features plus Training Access Level II content which also includes KnowBe4 training modules. Gold also includes monthly Email Exposure Check (EEC) Reports and Vishing Security Tests using IVR attacks over the phone. (available for U.S. and Canada)

Platinum Level: Includes all features of Silver and Gold. Platinum also includes our Advanced Phishing Features; Smart Groups, Reporting APIs, User Event API, Security Roles, and landing page Social Engineering Indicators.

Diamond Level: Includes all features of Silver, Gold and Platinum plus Training Access Level III, giving you full access to our content library of 1,000+ items including interactive modules, videos, games, posters and newsletters. In addition, you will have access to our cutting-edge Artificial Intelligence-driven Agent (AIDA™), currently in beta that allows for simulated multi-faceted social engineering attack using email, phone, and SMS messaging. (available for U.S. and Canada)

PhishER: Available as a stand-alone product or as an optional add-on across all subscription levels. PhishER is your lightweight SOAR platform to orchestrate your threat response and manage the high volume of potentially malicious messages reported by your users. Emails can be reported through the KnowBe4 Phish Alert Button or simply by forwarding to a mailbox. With automatic prioritization for emails, PhishER helps your InfoSec and security operations team cut through the inbox noise and respond to the most dangerous threats more quickly. (minimum 101 seats)

"Social Engineering is information security's weakest link."

- Kevin Mitnick, 'The World's Most Famous Hacker', IT Security Consultant

Visible Proof The KnowBe4 System Works

When you invest in Security Awareness Training and Phishing Security Testing you see value and ROI—fast.

The results of the 2020 KnowBe4 Phishing Industry Benchmarking Report clearly show where organizations' Phish-Prone percentages started and where they ended up after 12 months of regular testing and security awareness training.

The overall industry initial Phish-prone percentage benchmark turned out to be a troubling 37.9%. However, there is light at the end of the tunnel. Fortunately, the data showed that this 37.9% can be brought down more than half to just 14.1% in only 90 days by deploying new-school security awareness training. The 365-day results show that by following these best practices, the final Phish-prone percentage can be minimized to 4.7% on average.

