COVER CLOUD

THE SAFE I.T. SOLUTION FOR **AUSTRALIAN BUSINESSES**

I.T. you can rely on.

COVER CLOUD

"Custom built to empower the Australian business"

REMOVE THE RISK
GET COVERED
WITH THE CLOUD

Why is FocusNet Technology's CoverCloud™ the answer?

- ✓ Get peace of mind as we manage your data so you can focus on your business
- ✓ Highly secure and efficient
- ✓ Mobile device integration (iOS, windows and android)
- ✓ Flexible and scalable to tailor-fit your business growth

High Speed Access Anywhere	**Bank-Level Cyber Secuirty**	**Reduces I.T. Expenditure**	**Simple Monthly Billing**	**24/7 Dedicated HelpDesk**

Cloud technology helps companies succeed by removing the physical bonds between I.T. infrastructure and its users. A cloud-based solution is managed much more efficiently than physical infrastructure, the flexibility and scalable allows you to save money and focus on your core business.

FocusNet Technology's CoverCloud™ solution features fully integrated hardware and software that is aligned with business standards. Our local top-grade datacentres consist of both hardware (servers, networking components, storage) and software (hypervisors, management tools, security) components.

The innovative and dynamic system provides Australian-based data security of the highest standard, providing staff access to information anywhere, at anytime.

Why should you consider Cover Cloud?

It is imperative to protect important files such as:

- ▸ Sensitive business documents
- ▸ Client data
- ▸ Accounting/financial files

A breach in any of the above areas can be extremely costly. Are you confident that your data is secure and your current technology meets compliance regualations?

- ▸ Data regularly is accidentally deleted by employees
- ▸ Computer storage can often fail without warning
- ▸ Employees can forget to take backups off site, leaving them vulnerable to compromise.
- ▸ Unfortunate disasters happen eg. fires, water damage, power surges.
- ▸ Onsite break in and burglary is another risk.

FOCUSNET
TECHNOLOGY

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HOW WE HELP
AUSTRALIAN BUSINESSES

In a consistently changing and demanding marketplace, implementing a quality I.T. system is essential for business longevity and success. That's where we come in - Our specific and targeted approach to systems solutions, empowers our clients to lead the way with industry innovation, efficiency and productivity.

COVER CLOUD

SECURE, COMPLIANT, EFFIECIENT CLOUD PLATFORM BUILT FOR THE INSURANCE INDUSTRY

CASE STUDY **mpm**

THE PROBLEM

MPM Group is a diversified building and engineering company offering mechanical services, duct manufacturing, modular building solutions, vertical transportation and HVAC services.

MPM had been a managed I.T. client for over 8 years. After assessing the business and staying on top of the current industry advancements we approached MPM Group to suggest an upgrade based on:

a. Aging servers
b. Software upgrades falling out of data
c. PC's needing replacement

For a complete traditional I.T. upgrade, it would have cost MPM over $120,000.

THE METHOD

Our specialised engineers assessed MPM Group's current operations and identified several key areas that needed to be addressed. We offered a simplified cost-effective solution that worked to take all the pain away for MPM.

The implementation included:

- ✔ A cloud-based solution
- ✔ Fiber connection
- ✔ Leading-edge technology and systems
- ✔ VoIP phone system
- ✔ Bill smoothing – one monthly fee and one supplier
- ✔ Ongoing IT management solutions.

THE OUTCOME

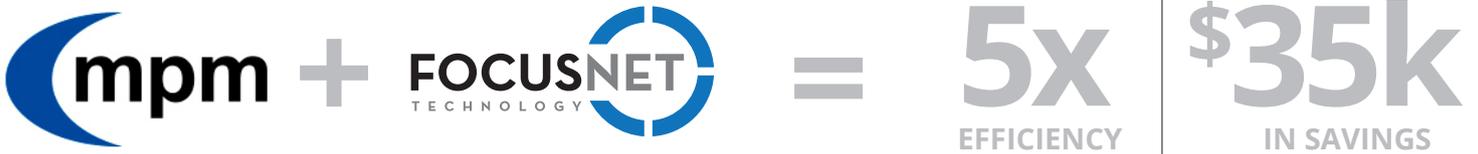The business cloud solution saved MPM Group $35,000 over 3 years or $1,000 each month.

The customer's line of business software application now runs significantly more efficiently with far less interruption.

The transition to the new platform was seamless with the entire changeover completed over a single weekend.

Since the initial cloud migration, FocusNet has delivered VoIP phone lines to the existing phone system to reduce landline call costs with no compromise in call quality.

This also enabled MPM Group to relocate its primary office and retain all existing phone numbers, something other mainstream carriers were unable to do.

- ✔ **Increased data protection**
- ✔ **Reduced downtime**
- ✔ **Increased software/hardware efficiency**
- ✔ **Faster & more reliable Internet**
- ✔ **Higher quality integrated phone system**
- ✔ **Dedicated HelpDesk support**
- ✔ **Huge cost savings**

mpm + **FOCUSNET** TECHNOLOGY = **5x** EFFICIENCY | **$35k** IN SAVINGS

"FocusNet has enabled our business to respond to this unprecedented global situation. The CoverCloud system meant we all had the confidence and ability to manage the business maintaining our high levels of security, compliance and integrity."

A RELIABLE SOLUTION FOR PROFESSIONAL SERVICES

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PARTNERSHIP BUILT ON TRUST

Since 2004, FocusNet Technology has been providing exceptional I.T. services for key Australian industries. Today, the leading tech company is empowering productivity, security and compliance with innovative end-to-end I.T. solutions. Backed by a highly skilled team, combined with a dedication to remaining on the pulse of new technological developments ensures a partnership with FocusNet Technology is a winning one.

Andrew Barbara
Managing Director

FOCUSNET
TECHNOLOGY

OUR MISSION

To provide outstanding, qualitative, timely and cost-effective outcomes-based I.T. solutions to our clients. We build loyalty, job security and profitability for our staff while ensuring the ongoing sustainability of our business.

PROFILE & SERVICES

FocusNet Technology has the unique ability to service clients of any size in any industry. Our team of highly trained, dedicated staff ensure that our client's needs are met on time and within budget. As part of our end-to-end technology solutions, our services fall under four main branches seen below.

MANAGED I.T.

Our Managed I.T. services are designed to give you peace of mind. We provide a partnership based on trust, technology and business growth. We take care of your I.T. so you can focus on running your business.

BUSINESS CLOUD

We provide cloud infrastructure for businesses across multiple industries. Our innovative and leading-edge cloud-based system is owned and operated by FocusNet Technology and based in Australia. Our cloud service offering outshines our competition for ease of use, security and return on investment.

PREMIUM TECHNOLOGY

Our specific and targeted approach to systems solutions, allows our clients to experience total confidence in our service and be reassured that by partnering with FocusNet Technology, their best interests are kept front of mind.

INDUSTRY SOLUTIONS

We create close partnerships with industry leaders, providing bespoke technological solutions to answer specific needs. This allows our clients to remain dynamic and flexible in a fast-changing marketplace, ensuring they stay ahead of their competition.

I.T. THAT WORKS

Our team is dedicated to working with you to ensure your technology needs are accomplished smoothly, efficiently and consistently.

A managed I.T. service allows you to achieve your business goals as FocusNet Technology becomes a trusted adviser; aligning your technology with your business requirements.

We work to create trusted partnerships with industry leaders, providing tailored solutions to answer specific needs. This allows our clients to remain dynamic and flexible in a fast-changing marketplace, ensuring they stay ahead of their competition.

- **99.9% Uptime Guarantee**
- **24/7 Expert Support**
- **Australian Owned & Operated**
- **High Speed Access Anywhere, Anytime**
- **Friendly Responsive Staff**
- **Premium Technology Systems**
- **Tailored To Meet Business Needs**
- **Monthly Fixed Price Service**

NOT JUST GREAT I.T. PEOPLE YOU CAN RELY ON

For over a decade, we have provided specialist consulting services for businesses looking to leverage Information Technology (I.T.) to improve business performance.

Our consultants possess an intimate knowledge of the relationship between I.T. services and business processes. They have demonstrated experience in delivering technology solutions for a wide range of business types and industry sectors.

RELIABLE TECHNOLOGY WITH EXPERTISE YOU NEED

Our innovative and leading-edge cloud infrastructure is owned and operated by FocusNet Technology and based in Australia. This allows us to provide a cloud service with data security of the highest standard and will enable users access to information anywhere, anytime.

We proudly boast in our cloud-based system that outshines our competition for ease of use, security and return on investment.

READY TO GET STARTED?

Get in touch with us today for an obligation free assessment of your existing I.T. environment:

- ✓ identify any data security vulnerabilities.
- ✓ analysis of software/hardware performance.
- ✓ cost comparison to show where you could be saving time & money with our industry tailored platform, Cover Cloud™.

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OUR SERVICES ALSO INCLUDE:

- ✓ Pro-active I.T. management
- ✓ I.T. consulting & strategic planning
- ✓ Infrastructure modelling, analysis & design
- ✓ Asset & credital mangement
- ✓ Cybersecurity & anti-virus management
- ✓ Top-grade data storage & back-up systems
- ✓ Business continuity & disaster recovery
- ✓ Hosted desktops & hybrid cloud solutions

- ✓ Software & application development
- ✓ Premium hardware products
- ✓ Internet solutions
- ✓ Cloud & VoIP phone systems
- ✓ Website development
- ✓ Email filtering
- ✓ Expert technical support
- ✓ 24/7 dedicated help-desk services